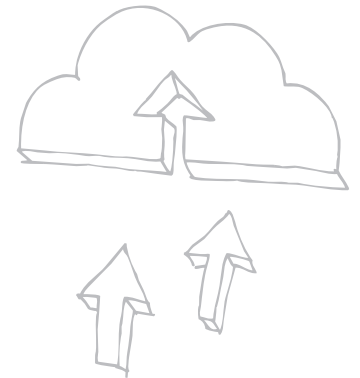


THE COMMERCE NETWORK HAS ALLOWED KISS TO REALISE HUGE SAVINGS, BOTH INTERNALLY AND EXTERNALLY

Kiss Driving School is a company with over 130 driving instructors who have all been trained in-house to provide a distinctive learning experience.



The Challenge

Procsolve (now a Basware company) worked with the Department for Work and Pensions (DWP) to deliver the innovative solution for the “Low Value Procurement” (LVP) initiative, which strived to reduce the time taken to deliver training and give jobseekers a better chance of securing employment and ceasing benefits.

By using the Procsolve (now Basware) solution, DWP officials no longer needed to manually source and arrange ‘top-up’ training for jobseekers for a known job opportunity. Instead this could now be sourced instantly from pre-registered suppliers who quote electronically to provide training services.

As a valued training provider to DWP, KISS saw the benefit of the LVP programme and registered on the Procsolve (now the Basware Commerce Network) Commerce Network (PCN now BCN) right away.

Prior to the LVP programme jobseekers would have to find KISS, phone them and obtain a quote, submit this to DWP and await their approval. If the quote was accepted, a manual invoice had to be raised to obtain payment.

“The first problem for us was being found by potential trainees, and if we got a job the process was timeconsuming.”

David Ellershaw, KISS Driving School.

The Solution

With the implementation of the Procsolve (now Basware) solution, KISS has been able to easily receive eRFQ’s from DWP. As their company expands to new areas across the UK, management believe that Procsolve (now a Basware company) will allow them to do this easily. They will be able to receive orders and send invoices seamlessly in real time without the risk of user error, whilst keeping a coherent log of all the documents they have responded to. KISS has received orders from DWP that they wouldn’t have even known about, without access to the Procsolve (now Basware’s) solution and the system passing quotes to them.

Customer

KISS Driving School

Industry

Small Business

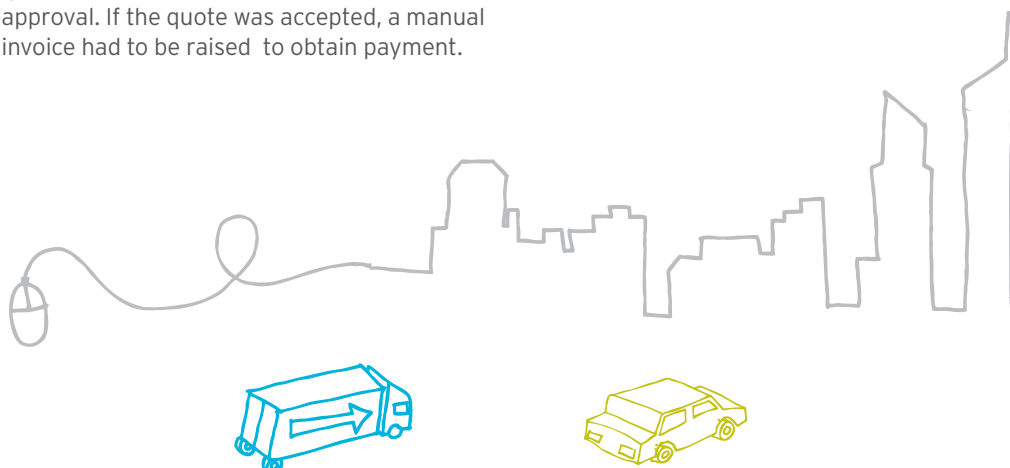
Location

London, UK

Procsolve (now Basware’s) solutions in use

Commerce Network

Marketplace



Procsolve (now a Basware company) has enabled KISS to realise huge savings. Previously they would have employed a bookkeeping specialist to record the day-to-day transactions of their organisation, or needed to use the accounts package to help them manage their financial information. Today, they can perform these functions via the Procsolve Commerce Network (PCN).



Key Benefits

- Realise huge savings, both internally and externally - the organisation no longer needs to hire additional resource to manage their financial information.
- Savings on paper, ink and printing costs as everything is now done online from the raising of the quote/purchase order right to the receipt of the invoice
- Can perform the same functions they do with DWP with all of their other customers on the Procsolve Commerce Network (now the Basware Commerce Network) Commerce Network
- End-to-end process isn't timeconsuming

KISS driving instructor David Ellershaw mentioned

"The fact that I can easily do most of this myself by pressing a few buttons at any given time, from any computer is great. Not to mention the fact that the whole process can be completed in a matter of minutes."

"I would recommend Procsolve (now a Basware company) as a way of finding and gaining public service contracts in any geographical area of the country at minimal cost and with minimum effort."

David Ellershaw
KISS Driving School



About KISS

Kiss Driving School is a company with over 130 driving instructors who have all been trained in-house to provide a distinctive learning experience. Each driving instructor has been taught to take a client centred approach to teaching their pupils to help reduce lesson costs by as much as 60% compared to traditional teaching methods. The company's unique instructor training programme, which was established over 8 years ago, have from the onset trained their instructors to engage with pupils as effectively as possible by coaching them. This has therefore enabled kiss to build their business and guarantees that their instructors obtain work on a regular basis. For more information please visit www.kissdrivingschool.com.

Basware is the global leader in providing purchase-to-pay and e-invoicing solutions in the world of commerce. We empower companies to unlock value across their financial operations by simplifying and streamlining key financial processes. Our Basware Commerce Network enables easy collaboration between buyers and suppliers of all sizes. With Basware, businesses can introduce completely new ways of buying and selling to achieve significant cost savings and boost their cash flow.

Find out how Basware helps money move more easily and lets commerce flow at www.basware.com

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