

THE SOLUTION HAS ENABLED KEITH COOK TRAINING TO SPEED UP THE PROCESS CYCLE, ENSURING CUSTOMERS RECEIVE HIGH QUALITY TRAINING IN RAPID TIME



The Challenge

Procsolve (now a Basware company) worked with the Department for Work and Pensions (DWP) to deliver an innovative solution for the "Low Value Procurement" (LVP) initiative, whose aim is to reduce the time taken to deliver training and give jobseekers a better chance of securing employment and ceasing benefits. By using the Procsolve (now Basware) solution, DWP officials no longer need to manually source and arrange 'top-up' training for jobseekers for a known job opportunity. Instead training can now be sourced instantly from pre-registered suppliers who quote electronically to provide training services.

George Walton, Manager, at Keith Cook Training Ltd was looking for a way to better assist his customers. So in early 2012 he approached his local Jobcentre Plus (JCP) to see if Keith Cook Training could put something in place that would be bespoke to individuals within local companies. This is when George, was informed about Procsolve's (now Basware's) "Low Value Welfare to Work Training" solution for DWP.

The Solution

Keith Cook Training Ltd was initially introduced to the Procsolve (now Basware Commerce Network) Commerce Network (PCN now BCN) via DWP's LVP programme. A process called Electronic Request for Quote (eRFQ) was put in place by Procsolve (now a Basware company) to reduce the time taken to deliver training and give jobseekers a better chance of securing employment. Through the eRFQ process DWP can purchase items and services on an ad-hoc basis. This process is done by specifying what they are searching for and sending an electronic request to the group of suppliers that provide these services.

Key Benefits

"Once we completed our registration with Procsolve (now a Basware company) we started receiving Requests for Quotes (RFQs) from Jobcentres in our area almost immediately. The process is very efficient and it saves us time, money and effort."

George Walton, Keith Cook Training Ltd.

Customer

Keith Cook Training

Industry

Small Business

Location

Loughborough, UK

Procsolve (now Basware's) solutions in use

Commerce Network

Market

Supplier Portal

eRFQ



With the implementation of the Procsolve (now Basware) solution, Keith Cook Training Ltd can now:

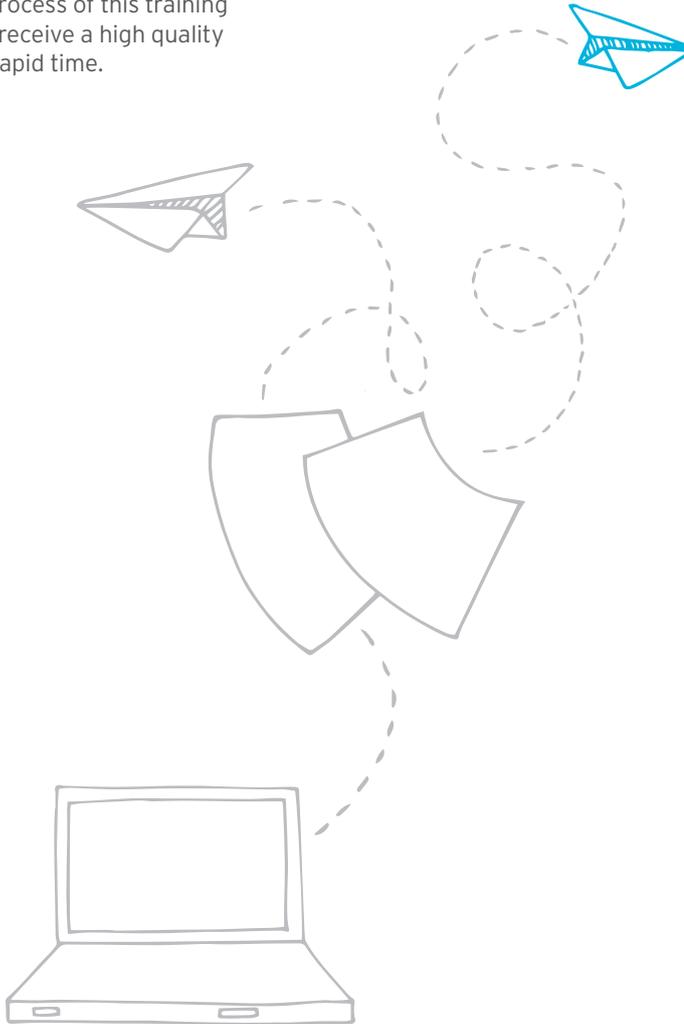
- Log onto the Procsolve (now Basware Commerce Network) Commerce Network at any time to respond to eRFQ's from Jobcentre Plus.
- Received orders for training for candidates in their local area.
- Receive quotes electronically therefore making it easy to provide their service as and when they are needed.

Not only can Keith Cook Training Ltd provide training services to their local area by utilising (PCN now BCN), the solution has also enabled them to speed up the process of this training cycle to ensure people receive a high quality training experience in rapid time.



"The process is very efficient and it saves us time, money and effort."

George Walton
Keith Cook Training Ltd



About Keith Cook Training Ltd

Keith Cook Training Ltd is one of the leading independent training providers in the midlands.

They deliver accredited training courses & qualifications (i.e. NVQ, QCF'S, etc) specialising in offering impartial advice, guidance and on-going support to customers, to ensure that they continue to operate efficiently and effectively. They offer a wide range of training courses from Agricultural machinery to mobile Hydraulic operated cranes, but also create courses tailored to each customer or individual's needs.

For more information please visit www.kcts.me.uk or call (+44) 1509 600 330

Basware is the global leader in providing purchase-to-pay and e-invoicing solutions in the world of commerce. We empower companies to unlock value across their financial operations by simplifying and streamlining key financial processes. Our Basware Commerce Network enables easy collaboration between buyers and suppliers of all sizes. With Basware, businesses can introduce completely new ways of buying and selling to achieve significant cost savings and boost their cash flow.

Find out how Basware helps money move more easily and lets commerce flow at www.basware.com

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