



Quick guide: Supplier Connectivity Solutions

"The fact that the transaction piece is taken care of and almost becomes invisible means you're talking to your customers about different things -- you're talking about adding value to the relationship."

*Janice Kite, UK eBusiness Manager, Johnson & Johnson
supplier on the Procserve Commerce Network*

The Procserve Commerce Network allows you to connect to your all customers through a single portal.

Procserve has a range of standard and Value Added connectivity options that allow you to manage your integration with our Trading Network. With our standard connectivity you can receive your orders by email or directly into your Sales system and everything in between. And you can always change your connectivity – as your company grows so can your connectivity.

You may also want to use the Procserve Commerce Network as a transaction hub to receive all your transactions from all your customers – even those who don't use the Procserve Commerce Network.

Our combination of standard and Value Added connectivity options can take the hassle out of maintaining multiple buyer connections. You no longer need to maintain connections with various marketplaces and/or direct connections to different customer systems. You can concentrate on building your customer relationships and focus on your bottom line instead of worrying about document mappings, bespoke solutions, and changing configurations.

Our team can help you decide which is the best option for you.

You've already invested in your sales and finance systems so why not take advantage of them?

Procserve's connectivity options mean you don't need to invest in expensive and unnecessary software.

Our branded spConnect software lets you retrieve and upload electronic documents such as purchase orders and invoices directly from your desktop. The software is downloadable, easy to install, and provides secure communication to the Supplier Portal - with no programming skills required.

We also offer you the option of integrating directly with your sales and finance systems, allowing real-time order fulfilment. And our bespoke Value Added Services give you complete control of the integration process.

One connection to all your customers.

Procserve – one network for all your needs.

Don't be a part of the supply chain, take control of it. Let us show you how!

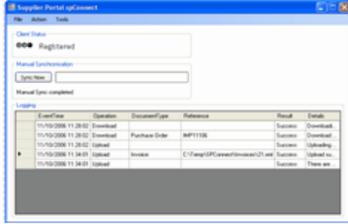
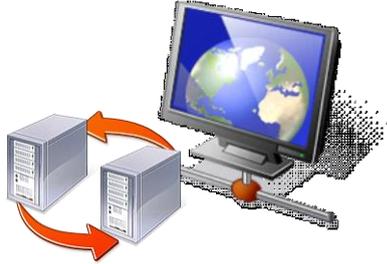
Supplier Value Added Services

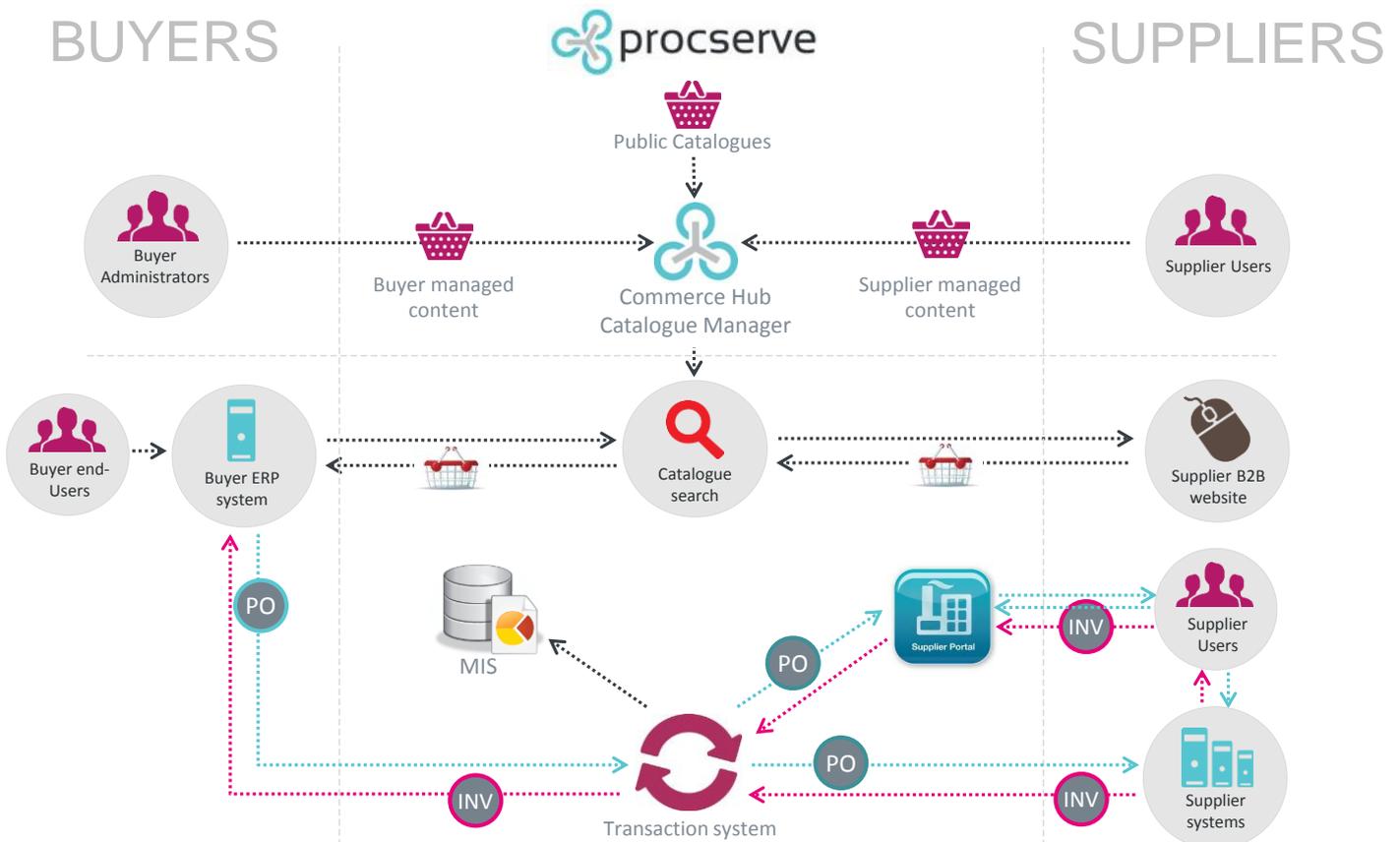
Our Supplier Services Team offers a range of competitively priced services to help you get the most out of eProcurement including training, producing and ongoing maintenance of content – including creating eCommerce websites – as well as technical development for back office integration.

We also offer a number of consultancy services covering Change Management and Procurement Best Practices in addition to ProcServe's hosted eCommerce solutions and Supply Chain Management solutions. For more information contact the Supplier Services Team on supplierservices@procserve.com.



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Receiving Orders Only	Remote Connectivity	Integrated Connectivity
 <p>Receive your Orders by email</p> <p>Small and owner/operator businesses</p> <p>Orders can be sent to multiple recipients</p> <p>No integration required</p> <p>Any supplier regardless of size</p> <p>No supplier setup required</p> <p>Requires manual entry of orders</p>	 <p>Receive Orders and send Invoices remotely</p> <p>Small and Medium-sized businesses</p> <p>Desk-top connectivity direct to Supplier Portal</p> <p>Optionally with your back office systems</p> <p>Ideal for users of Navision, Quickbook, Sage</p> <p>No supplier development required</p> <p>Orders can be input directly to Sales systems</p>	 <p>Receive Orders and send Invoices directly</p> <p>Medium and Large businesses</p> <p>Ideal for multiple user-environments</p> <p>Direct integration with your Sales systems</p> <p>Best fit for users of JDE, Oracle, SAP, etc.</p> <p>Potential supplier-side development</p> <p>Receive and fulfill orders in real-time</p>





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You currently receive electronic documents from your customers to your Procserve Commerce Network account where you manage your orders and create invoices. Many suppliers now connect the Procserve Commerce Network with their back office systems to automate the processing of orders and invoices.

Below we describe two options that allow you to connect the Procserve Commerce Network with your IT systems and extend the benefit of electronic collaboration with your customers.

Example 1: spConnect

spConnect is an application that is installed on your own IT systems and communicates directly with the Supplier Portal to retrieve orders and upload invoices without user intervention. You can choose from a number of document formats to improve compatibility with your own application.

Benefits and Features

- Automated document retrieval and upload
- Easy to install
- No supplier development required
- No programming skills required
- Secure communication directly with the Procserve Commerce Network
- Choose from a variety of document formats

An example of spConnect in use:

Melpark Limited is a supplier of training services to HMO Consulting. HMO has implemented a Procserve eProcurement solution and now transmits all of its Purchase Orders to its suppliers as an electronic cXML document. HMO also requires suppliers to send Invoices back to them as electronic cXML documents.

Using their Procserve Commerce Network account Melpark send and receive cXML documents to HMO and currently manually enter orders into their Sage Line 50 system.

As Melpark expand their business with HMO and order volumes grow they want to streamline order and invoice processing. They need a solution that will take orders received in the Procserve Commerce Network and import them into their Sage Line 50 system so they avoid the need to manually enter orders. When orders have been processed the Sage Line 50 system produces an invoice that needs to be transmitted as a cXML document to HMO Consulting's eProcurement system.

As a small business Melpark has no IT staff and need a solution that will work without disturbance to their Sage Line 50 system or need for additional training.

Procserve offer spConnect with Sage connection adaptor to deliver:

- Import of received orders to Sage Line 50 for processing
- Received orders are converted to e-BIS XML as required by Sage Line 50
- Invoices created by Sage Line 50 are converted to cXML as required by HMO
- Invoices are transmitted to HMO as an electronic cXML document

The bottom line for Melpark is that by automating the processing of orders and invoices they can grow their business without needing to increase staff overheads and at the same time meet their customers' requirements.



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Example 2: Supplier Web Services

Supplier Web Services ("SWS") enables you to connect to the Supplier Portal using secure web services interfaces to access a number of functions to facilitate integration to your finance application. Functions available include the retrieval of a document list, the download of a specified document and the upload of an invoice or credit note.

Benefits and Features

- Fully featured functions available
- Complete control of integration
- Secured communication with the Supplier Portal
- Self-service option
- Comprehensive documentation

An example of Supplier Web Services in use:

South East Office Supplies Limited is a supplier to an organisation called HMO Consulting Limited. South East Office Supplies have already implemented a number of electronic data interchange solutions with their customers and have access to a number of system developers to customise their existing finance and distribution systems.

South East Office Supplies developed their own application that would integrate the electronic data provided by SWS to their existing finance and distribution system. Once this application was developed, South East Office Supplies made use of the User Acceptance Testing (UAT) environment of the ProcServe Trading Network to run a number of operational tests before deploying the solution to a live environment. The solution now provides a fully automated link between South East Office Supplies own IT systems, the ProcServe Trading Network and HMO Consulting's eProcurement solution.

In addition, this solution can also be re-used by South East Office Supplies for any other customers that send business documents to the ProcServe Trading Network.

Win More Customers

Being able to provide your customers with eCommerce solutions can put you ahead of your competition.

Timely, accurate and easily accessible purchasing is what your customers want. It's what we help you deliver. From eDocument management to eContent solutions we can help you reach out to more customers more effectively.

Because our solutions are internet based any supplier of any size can take advantage of them. All you need is a computer and an internet connection. And because our systems are robust and adaptable we can integrate with the largest of organisations.

Don't be a part of the supply chain, take control of it. Let us show you how!

Need more help?

If you have any problems when editing
Your profile please contact our
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About Procserve

Procserve, a leading cloud services company, was originally established in 2006 to develop and run the Government eMarketplace. Procserve's secure networks have hosted more than £1.5 billion transactions and are today used by over 13,500 buyers and 26,000 suppliers in the public and private sectors to buy, sell, and share information within online communities. Its offering includes, but is not limited to, Purchase to Pay (P2P), Integration-Platform-as-a-Service (IPaaS), electronic payments (ePayments), and dynamic marketplace solutions, as well as specialist eProcurement implementation services. Procserve's solutions allow organisations to securely and efficiently transfer information and transact through the cloud, enabling maximum business efficiency.

Using Procserve's technologies, organisations in both the public and private sectors are able to realise significant time and cost savings, freeing up resources for front-end activity. The company's heritage within public sector procurement also means that its solutions are government security accredited to IL2 and IL3, and well as being ISO 27001 certified. For more information, please visit www.procserve.com.

